# Brilliant Leaders & Teams

### Jane C. Schuette

### Is your team working to full potential?

I love nothing more than learning about your industry, your role, and your team. I am interested in the joys, the struggles, and the needs you have to excel in your field. My experience is rich and extensive. I am proud and excited to have worked with a diverse group of organizations and would love to add yours to the list.

- I've been on ships: USNS Mercy and a Cargo Ship in Louisiana
- I've been inside Salt Mines, Meat Packing Plants, and Grain Elevators
- I've worked with . . .
  - o Teachers: Pre-K to High School to School Specialists and Parents
  - o Incarcerated Women Waste Management Managers High School Seniors
  - o Manufacturing Companies: LubeTech, BP, 3M, Weaver Popcorn, and Gelita
  - o Pharma's: J&J, Eli Lily, Genentech, and others
  - o Tech Companies Microsoft, AppFolio, EarthBend
  - Hospitality/Food Industries: Holiday Inn & Suites, Carnival, Grand Casino Mille Lacs, McDonald's
  - o Finance Organizations: American Express and Associated Bank
  - o Construction Companies: Pepper Construction and Hartman Homes
  - Universities: U of MN Carlson, Penn State, St. John's University, St. Cloud University Alumni Board
  - Medical Institutions: U.S. DoD Joint Medical Skills Institute, USAF Air Mobility Command,
     National Museum of Civil War Medicine, North Memorial Operations Team, Fairview Hospitals
  - Government: DoD, DHS, EPA Office of Water, OPM, and Minnesota State Highway Patrol
- I've donated service to: Central Minnesota United Way, Dress for Success, Toastmasters Leadership Training, The Minneapolis Chamber Women's Executive Counsel and MPLS Leadership Twin Cities, and Business Professionals of America

## Deeper Programing for Brilliant Results

#### TOOLS FOR BUILDING BRILLIANCE AT WORK

Norms of a Positive Culture
Interpersonal Essentials
Who Am I? Who Are You?
How Do We Work Together?
Strengths/Derailers
Workstyle/Relating Style
Workplace Needs
Team Strengths Map
Action Planning

#### **MANAGING STRESS**

Collaboration
Communication
Conflict Resolution
Workplace Values

It's time to build trust, raise engagement, and increase productivity and joy.

If you are spending too much of your day as a referee or counselor or trying to hide from

### "I have had the pleasure of working with Jane on several platforms.

## What Leaders Say

The first experience was a formal management course, which was in a group setting. Jane was always upbeat, professional and brought a dynamic to the sessions that encouraged you to grow your professional brand. After several sessions through this management course, it became apparent that my team could also benefit from her expertise. Following the sessions we scheduled a team building experience with two of our local facilities. It was a great opportunity for our team to get professional coaching in effort to bring alignment within our business. It has been over a year and people still talk about how crucial it has been to our teams success. The last and most important part of Jane's coaching was my own personal development, which consisted of one-on-one coaching sessions. Over the course of 6 months, we had several sessions. After each session we were able to build upon our discussion from the last session. During this process I have grown both personally and professionally. I can honestly say that I would not be as far as I am without her help and would encourage others to take advantage of her personal coaching sessions. Thanks again Jane for all your help."

Billy Smith COO in Manufacturing

"I was part of Jane's training at Watertown Mayer High School several years ago. I still apply what I learned as Vice Chair on the national Business Professionals of America board of trustees. Her training is invaluable and so vital to working relationships especially in today's virtual environment."

Nancy McAfee

BPA BOT, Vice Chair/MNBPA, webmaster & staff/Substitute Teacher, Districts 877 & 284

"I have been leveraging Jane's skills for the past 15 years across different companies and industries. She continues to exceed my expectations and is extremely flexible, she does not just provide cookie cutter or flavor-of-the-day programs.

I have found Jane's methodologies and tools to be very effective when forming or developing teams including executive teams. She has mentored many of my leaders and provided them a roadmap to develop critical skills to continue to enhance their careers and be business leaders.

Jane's ability to assess, challenge and enhance a team's leadership skills by using tools and methodologies has been very beneficial to me as a business owner in growing my team and developing my successor."

Rob Beyer, President & CEO EarthBend, Sioux Falls, SD 57105

### Contact Jane Today!

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